

Welcome to Undiscovered Napa!

In our own words... a bit about who we are:

Charles Kimball

Having been in the service industry since sixteen, I know guest satisfaction is the ultimate goal. My years of expertise have been in fine wines, gourmet food and event management from four to four hundred guests.

My portfolio includes working on presidential campaigns in New Hampshire to weddings in a beautifully restored barn in Sonoma with two rented Clydesdale horses standing at the entrance - just for effect! I spent ten years with Chaminade in Santa Cruz, an exclusive executive conference center high on the hill over looking Monterey Bay. Duties there ranged from managing a fine dining room to Team Building Workshops for companies that were looking to bond their employees with trust and a better understanding of each other. When dealing with corporate clients with the goal of improving your bottom line and interpersonal relationships, we ensure your time and money is well spent and produces results.

World travel is my personal passion. From my own experience I understand time away from work and the stresses of daily life should be full of a wonderful blend of relaxation, sumptuous food, fine wine, invigorating conversation, reinvigorating activities and lessons in life. This is what we offer at "Undiscovered."

The last several years of my life has centered around living in the finest wine region in America. I have made many good friends and have built professional relationships with numerous people in these two beautiful valleys, from wait-staff in the finest restaurants to the owners of the most famous and prestigious vineyards in Napa and Sonoma. I work in partnership with Melissa Teaff Catering of Napa. Together, we can guarantee your wine and dining experience - from the finest wine cave in which to enjoy a once-in-a-lifetime dinner to the most beautiful wineries and vistas Napa and Sonoma have to offer. With Melissa Teaff Catering we ensure you will have access to the best locations for your private events. Through my years of working with the restaurant Press in St. Helena I have developed relationships with winery owners and wine makers that only occur with the one-on-one relationship built by serving fine food and fine wine daily. Every night of the week we serve the "Royalty of Napa Valley." These winery owners, winemakers and the movers-and-shakers all have shared with us their favorite "undiscovered" secrets of Napa and Sonoma Valleys. Now their world can be yours!

Another of my passions is gourmet food. Napa and Sonoma wine country is brimming with restaurateurs proving that they have the best the world has to offer. We know where the locals dine on the most sumptuous cuisine, where the

“rich and famous” find their gourmand experiences, and where you will enjoy some of the finest food and wine pairings found anywhere.

Now, let me introduce you to my good friend and colleague, Danaii, who has been born and raised in Napa Valley, a true native who knows all the secret and undiscovered magic of the valleys. Her perspective on the Napa and Sonoma experience, as only a native can offer, is one-of-a-kind.

Danaii Javar

In my thirty years of living here in Napa I have had the opportunity to work with fine dining restaurants and also some of the best wineries. My career has centered on helping guests get the best experience that this valley has to offer.

In working with Undiscovered Napa I will ensure that you and your guests get the chance to explore both the elegant and casual sides of wine country. Some of my best friends are private chefs that can create fine meals for four or forty, in a cave or overlooking the valley. What we are offering is our knowledge of undiscovered sides of this valley. Let me help you design a getaway that gives you moments to remember.

After consulting with our guests we can help you decide if you want a quaint bed and breakfast or one of Napa's premier hotels. Do you want to stay with our friends on their winery and horse ranch? We have private homes available for two days or a week . Do you want to hike thru a redwood forest and have lunch under a four hundred year old tree?

Our goal is to dispel the myths and intimidation that can follow wine tasting, to help you better understand and enjoy wine, including what you like and why.

Give us the opportunity to speak with you about what you and your guests would like to explore in Napa Valley. You will find our phone number and email address here on this site. Take a look around and see what we have to offer. We can consult with you and make some great decisions on your days in the valley.